

Sales Development Program

Is
this
you?

"I'm smart, enthusiastic and hungry to start a successful career. I'm ready to learn, work hard and be part of a great team. I have an entrepreneurial drive and am not afraid of challenges, but just need to find a company that will invest in my potential and give me the opportunity to learn and grow."

Who are we?

We're looking to invest in someone just like you.

Our expectations are high, but the rewards are worth it!

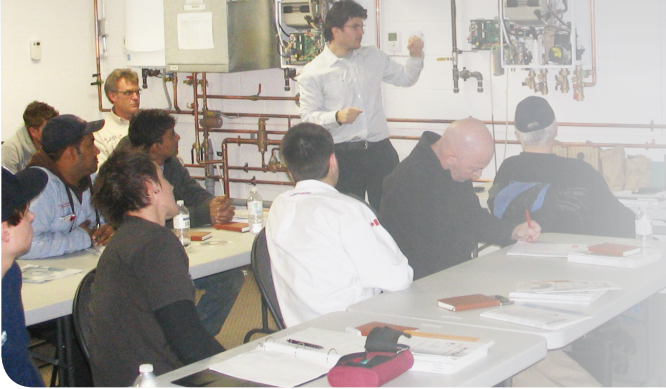
What we offer:

- A world-class sales leadership development program
- Great mentors and on-the-job training
- Growth potential with competitive salary, benefits, and profit sharing

As a solutions provider, we're McKeough Supply, a Division of Emco Corporation, a business to business Heating, Ventilation, and Air Conditioning wholesaler. Find us on the web at www.mckeoughsupply.com. Emco is one of Canada's leading national distributors of building products for the residential, commercial and industrial construction markets. Emco is a leader in each of its businesses, with opportunities for tremendous growth. At the same time, Emco continues to innovate, by developing new methods to efficiently serve its expanding customer base. Our business is growing and we're hungry for talented people to grow into leadership roles.

McKeough Supply | Sales Development Program

What you can expect:



Our Sales Development Program teaches new hires with little-to-no industry experience every aspect of the business. You'll spend your first year in a regional Profit Center learning exactly how the business operates - from shipping and receiving, counter sales, to operations management. Then you'll get to know our customers, spending your next two and a half years learning inside sales and outside sales.

Throughout the program, your on-the-job experience is supplemented with coaching by experienced mentors, customer visits and a variety of training courses. Upon successful completion of the program you will be promoted (but not limited) to the Outside Account Manager position at your local Profit Centre location.

Can we talk?

Desired Skills & Experience

- A university or college education
- An entrepreneurial spirit
- An enthusiastic, positive, people oriented personality
- A team player
- one who can take ownership of challenging personal projects



We'd love to meet you, and together we'll explore whether this is the right opportunity for you. Write us an email!

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